



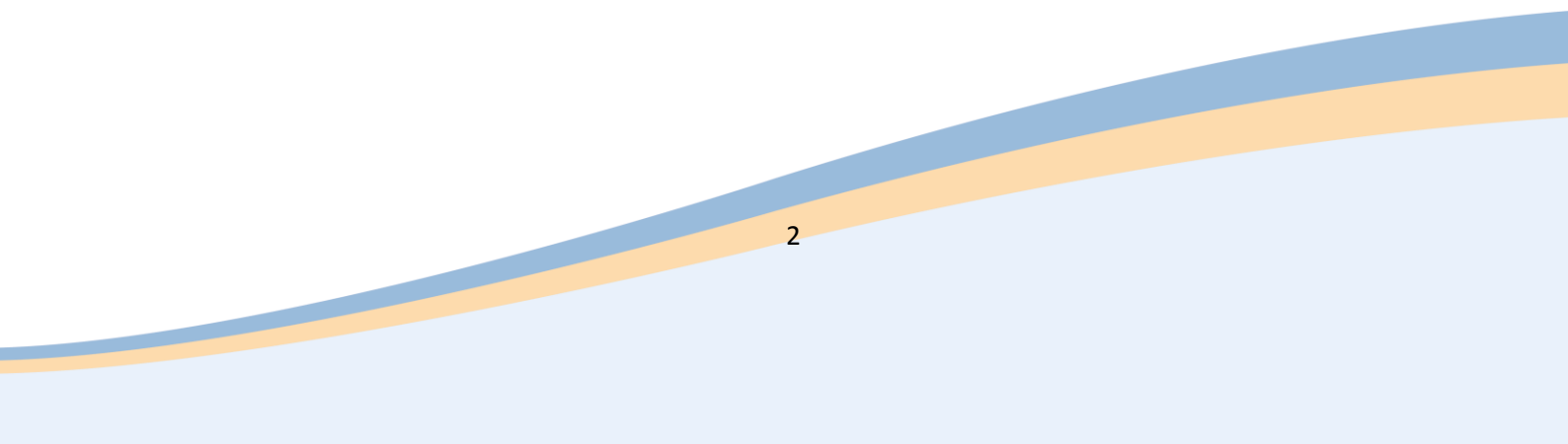
**International
Confederation
of Midwives**

**International Confederation of Midwives
Financial Report and Statement 2017**

June 2018

Contents

- 1. Financial Overview.....3
 - 1.1 Management Board Report3
 - 1.2 Summary Income and Expenditure 20173
 - 1.3 Budget Summary 20184
- 2. Financial Statements5
 - 2.1 Balance sheet as at December 31, 2017.....5
 - 2.2 Statement of income and expenditure for the year 2017.....6
 - 2.3 Cash flow overview (using indirect method).....7
 - 2.4 General notes to the balance sheet and statement of income and expenditure8
 - 2.5 Disclosure notes to the balance sheet..... 10
 - 2.6. Contingent liabilities 15
 - 2.7. Subsequent events 15
 - 2.8. Appropriation of the result..... 15
 - 2.9. Disclosure notes to statement of income and expenditures 16
 - 2.10. Other Information 20



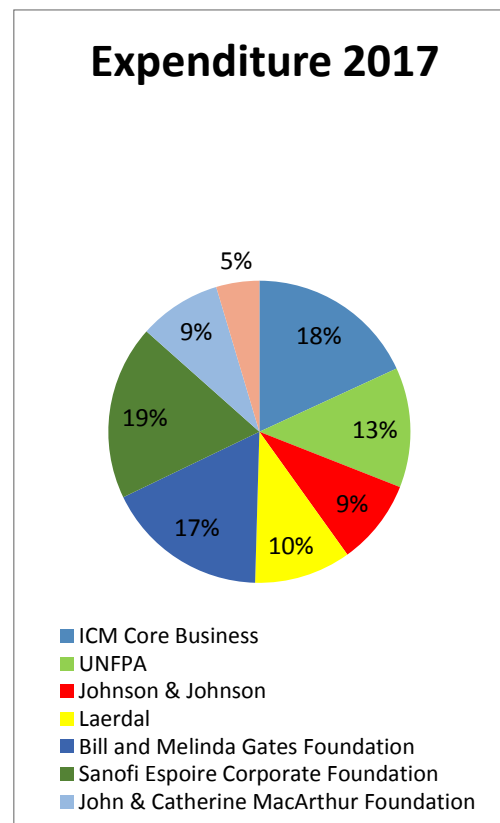
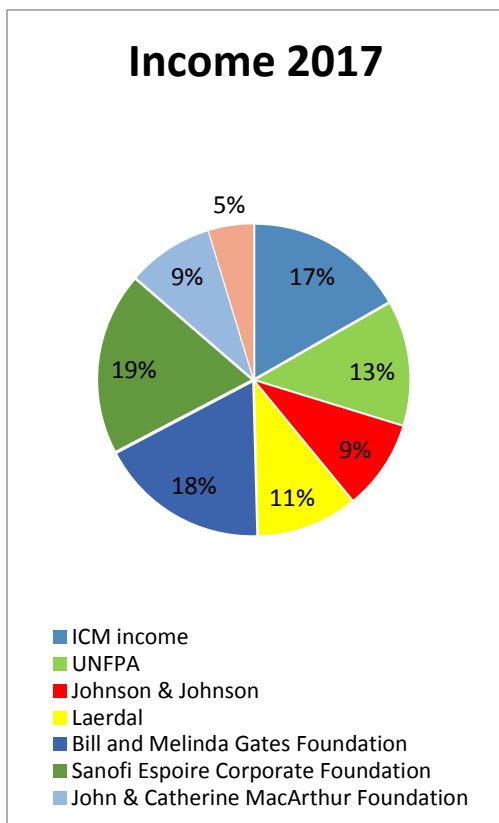
1. Financial Overview

1.1 Management Board Report

This Financial Report should be read in conjunction with the International Confederation of Midwives Annual report 2017, dated 11 June 2018, that describes the activities ICM executed in 2017.

1.2 Summary Income and Expenditure 2017

The tables below show the main areas of income and expenditure.



1.3 Budget Summary 2018

The financial forecast for the income and expenses for 2018 is summarised below.

| Income | € | € |
|--------------------------|-----------|------------------|
| Membership fees | 370,500 | |
| Subsidies and donations | 1,868,662 | |
| Congress | 175,435 | |
| Other | 23,000 | |
| Total income | | 2,437,597 |
| Expenses | | |
| Personnel | 890,982 | |
| Projects | 958,702 | |
| Board and Representation | 169,509 | |
| Congress | 175,435 | |
| Other Confederation cost | 242,969 | |
| Total expenses | | 2,437,597 |

2. Financial Statements

2.1 Balance sheet as at December 31, 2017

(After appropriation of the result to reserves and funds)

| | | December 31, 2017 | December 31, 2016 |
|---------------------------------------|-------|-------------------------|-------------------------|
| | Notes | EUR | EUR |
| Assets | | | |
| Fixed assets | | | |
| Tangible fixed assets | 2.5.1 | 8,439 | 16,041 |
| Current assets | | | |
| Receivables | 2.5.2 | 461,578 | 266,299 |
| Work in progress | 2.5.3 | 474,419 | 419,109 |
| Cash at bank and in hand | 2.5.4 | <u>1,001,524</u> | <u>1,853,834</u> |
| | | <u>1,937,520</u> | <u>2,539,242</u> |
| Total Assets | | 1,945,959 | 2,555,283 |
| Equities and liabilities | | | |
| Equity | | | |
| Unrestricted reserves | 2.5.5 | | |
| General reserves | | 455,068 | 501,491 |
| Earmarked reserves | | <u>430,376</u> | <u>449,366</u> |
| | | 885,444 | 950,857 |
| Restricted funds | 2.5.6 | <u>23,875</u> | <u>43,283</u> |
| | | 909,318 | 994,140 |
| Liabilities | | | |
| Creditors | 2.5.7 | 417,478 | 70,902 |
| Accruals | | 28,318 | 69,969 |
| Other payables | | 46,394 | 69,961 |
| Tax | | <u>34,312</u> | <u>58,296</u> |
| | | 526,502 | 268,128 |
| Grants/Subsidies | 2.5.8 | <u>510,138</u> | <u>1,293,015</u> |
| | | 1,036,640 | 1,561,143 |
| Total Equities and liabilities | | 1,945,959 | 2,555,283 |

2.2 Statement of income and expenditure for the year 2017

| | Note | Budget (Euro) | Actual 2017 (Euro) | Actual 2016 (Euro) |
|---|--------|------------------|-----------------------|-----------------------|
| <u>Confederation</u> | | | | |
| Membership Fee income | 2.7.1 | 354,495 | 354,640 | 351,351 |
| Other income | 2.7.2 | 1,000 | 7,374 | 2,786 |
| Income subsidies | 2.7.3 | 1,788,149 | 1,869,979 | 2,053,259 |
| Financial income | 2.7.4 | 2,000 | 1,175 | 31,255 |
| Allocated to Confederation From projects | 2.7.5 | - | 12,951 | 40,012 |
| | | 2,145,644 | 2,246,119 | 2,767,476 |
| Personnel costs | 2.7.6 | 769,396 | 696,421 | 920,540 |
| Board and representation | 2.7.7 | 133,980 | 85,498 | 145,794 |
| Other Confederation costs | 2.7.8 | 1,242,268 | 1,503,888 | 1,394,257 |
| | | 2,145,644 | 2,292,543 | 2,749,405 |
| Result Confederation | | | 0 | - 46,424 |
| | | | | 18,071 |
| <u>Fund raising activities</u> | | | | |
| Fundraising Safe Motherhood Fund | 2.7.9 | | -66,217 | 9,352 |
| Fundraising Marie Goubran Fund | 2.7.9 | | -7,412 | 7,035 |
| Fundraising Dorothea Lang Fund | 2.7.9 | | -11,996 | 8,956 |
| Fundraising Congress | 2.7.10 | | 47,228 | -92,571 |
| Net generated from fundraising | | | 0 | - 38,398 |
| | | | | -67,232 |
| Total result | | | 0 | - 84,822 |
| | | | | -49,161 |
| Appropriation of the result | | | | |
| Add to (deduct from) general reserves | | | -46,424 | 18,071 |
| | | | -44,424 | 18,071 |
| Add to reserves | - | - | - | 9,352 |
| Deduct from Safe Motherhood Fund | - | - | - 66,217 | - |
| Add/Deduct from Congress fund | - | - | 47,228 | - 92,571 |
| Deduct from / add to funds | - | - | - 19,408 | 15,986 |
| | | | -38,398 | -67,232 |
| Total Appropriation of the result | | | - | -84,822 |
| | | | | -49,161 |

2.3 Cash flow overview (using indirect method)

| | 2017 | 2016 |
|---|-----------------------|-----------------------|
| Cash flow operational activities | | |
| Net generated result | - 84,822 | - 49,161 |
| <u>Adjustment for:</u> | | |
| Depreciation | <u>8,470</u> | <u>9,058</u> |
| | 8,470 | 9,058 |
| Change in current assets and liabilities | | |
| Receivables | - 195,279 | 129,023 |
| Work in progress | -55,310 | -171,726 |
| Liabilities | <u>- 524,502</u> | <u>597,975</u> |
| | <u>-775,091</u> | <u>555,272</u> |
| Total cash flow operational activities | -851,441 | 515,169 |
| Cash flow of investments | | |
| Investments | <u>-868</u> | <u>- 1,068</u> |
| Cash flow financial activities | <u>-868</u> | <u>- 1,068</u> |
| Change of cash in hand and at bank | <u>852,309</u> | <u>514,101</u> |
| Cash at December, 31 | 1,001,524 | 1,853,833 |
| Cash at January, 1 | <u>1,853,833</u> | <u>1,339,732</u> |
| Change of cash/bank | <u>852,309</u> | <u>514,101</u> |

2.4 General notes to the balance sheet and statement of income and expenditure

General

The International Confederation of Midwives (ICM) was established in 1922 and has been housed in two countries throughout its existence. ICM moved to the Netherlands in 2000 and was established as a Dutch Association in 2005. ICM's governance structure and processes are reflected in the Constitution and By-laws (1 June 2010).

With support from partners and donors ICM continues to work on strategies to strengthen the profession of midwifery globally and promote autonomous midwives. Many activities focus on supporting the development of educated, regulated and professional midwives as the vital workforce necessary for countries to provide quality health services for mothers and their newborns.

One measure of success is the growth in ICM Membership with new midwives associations continuing to join the Confederation. At year end 2017 there are 132 member associations from 113 countries. New applications for membership are received on a regular basis.

General principles for the statement of the financial report

The generally accepted accounting standards in the Netherlands applying to not-for-profit organisations have been applied. The annual report 2017 is prepared according to the guideline RJ micro and small sized entities C1 "small sized not for profit organisations".

The financial statements have been prepared using the principle of purchase value. If not otherwise indicated, all assets and the equity and liabilities are stated at face value. Revenues and costs are recognised on accrual bases.

Comparison with previous year

The valuation principles and method of determining the result are the same as those used in the previous years, with the exception of changes as set out in the relevant section, if applicable. Reclassifications applied in the current year are also applied in the budget and previous year for comparison only. Reclassifications do not impact the financial position nor the result of the confederation.

Principals for the valuation of assets and liabilities

Fixed assets

The tangible fixed assets are stated at purchase value. The depreciation method used for the office machinery is linear based on a lifecycle of 3-5 years.

Receivables

All receivables are recorded with fair value and valued against amortized cost. The fair value and the amortized cost are both equal to the nominal cost. Any necessary provision due to possible bad debts will be deducted. The provision will be determined based on an individual assessment of the claim.

Liquid Assets

All liquid assets are valued at nominal value. If any resource is not freely available, it will be taken in account with the valuation of it.

Work in progress

Costs related to the Triennial Congress are recorded in the year to which they relate. Funding for these costs come from the income generated by the Congress and will be attributed to the ICM budget. The balance sheet reflects the outstanding amounts which will be reconciled at the end of Congress when all funds are accounted for.

Equity

The equity of the organisation is divided into different funds and reserves, which are defined as restricted funds or unrestricted reserves.

The unrestricted reserves include the general reserve, which serve as an assurance for the continuation of the activities of the International Confederation of Midwives, and earmarked reserves. These are reserves only available for specifically defined activities as stated by the Council in the Terms of Reference of the reserves.

The purpose of restricted funds is stated in Terms of References and these have been defined by the donors or external contributors to the funds.

Current liabilities

Borrowing and payables are initially recognized at fair value and valued against amortized cost.

Principles of the statements of income and expenditure

Unrestricted funds raised, inheritances and donations are recorded in the year in which they have been received or as per the date the receipt becomes certain. Other income and expenditure will be accounted for in the relevant reporting period to which they relate.

In case of foreign values a midpoint daily exchange rate is used for the transfer to or from Euros.

With the execution of projects and activities, staff time is allocated to these projects based on a percentage of the full time equivalent; a percentage is used to cover the indirect expenses. This percentage can be different per project and is stated in the contract.

Membership fees are calculated prior to the year they are related to and using the most recent information about the numbers of midwives of the member as stated in his annual member survey.

Fundraising activities comprise the balance of income and expenditures of fundraising activities. Income and expenditures are accounted for in the relevant reporting period to which they relate.

Principles of the cash flow overview

The overview is stated with the indirect method. This means that the change in cash is explained by the changes of the other balance lines.

2.5 Disclosure notes to the balance sheet

2.5.1 Tangible fixed assets

| | December 31, 2017 | December 31, 2016 |
|--|----------------------|----------------------|
| Purchase value per 1 st January | 59,842 | 58,775 |
| Accumulated depreciation per 1 st January | <u>43,801</u> | <u>- 34,743</u> |
| Balance per 1 st January | 16,041 | 24,031 |
| Investment in 2017 | 868 | 1,068 |
| Depreciation 2017 | <u>-8,470</u> | <u>-9,058</u> |
| Balance per 31st December | 8,439 | 16,041 |

The percentage for depreciation of office equipment is 20%.

2.5.2 Receivables

| | December 31, 2017 | December 31, 2016 |
|------------------------------------|----------------------|----------------------|
| <u>Debtors</u> | | |
| Debtors membership fee | 35,939 | 30,809 |
| Provision doubtful debtors | - 9,559 | - 3,521 |
| Debtors Projects | <u>20,918</u> | <u>13,262</u> |
| Total debtors | 47,298 | 40,550 |
| <u>Other receivables</u> | | |
| UNFPA | 3,803 | 49,559 |
| EngenderHealth | - | 14,075 |
| GIZ | 22,442 | 51,470 |
| Laerdal | 53,907 | 53,215 |
| Advances projects | 49,219 | 34,044 |
| Congress 2017 Toronto (tax rebate) | 264,196 | - |
| Prepayments | 4,673 | 10,195 |
| Others | <u>16,040</u> | <u>13,194</u> |
| Total receivables | 461,578 | 266,299 |

2.5.2.1 UNFPA

| | 2017 | 2016 |
|--|-----------------|-----------------|
| Balance on 1 st January | 49,559 | 22,459 |
| Add: Expenses 2017/2016 | 291,980 | 326,852 |
| Extract: Received subsidy 2017/2016 | <u>-337,736</u> | <u>-299,752</u> |
| Balance at 31st December | 3,803 | 49,559 |

In 2017 UNFPA funded 1 Workshops on competency-based education with participants from several French speaking countries and sponsored the Triennial Congress 2017 in Toronto by sponsoring midwives to attend the Congress and logistic support of UNFPA satellite symposia. After sending in the final report for 2017 to UNFPA the remaining amount was received in 2018.

2.5.2.2 ICS Intergrare

| | 2017 | 2016 |
|-------------------------------------|----------|-----------------|
| Balance on 1 st January | - | 221,332 |
| Extract: Received subsidy 2017/2016 | - | <u>-221,332</u> |
| Balance at 31 December | - | - |

2.5.2.3 Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)

| | 2017 | 2016 |
|-------------------------------------|-----------------|----------------|
| Balance on 1 st January | 51,470 | 2,463 |
| Add: Expenses 2017/2016 | 99,932 | 99,407 |
| Extract: Received subsidy 2017/2016 | <u>-128,960</u> | <u>-50,400</u> |
| Balance at 31 December | 22,442 | 51,470 |

In 2016 the Government of the German Republic provided a grant to ICM for the period 2016-2017. The primary aim of the project promoted by the grant is to enhance ICM's capacity to strengthen midwifery globally through technical assistance.

2.5.2.4 American College of Nursing Midwives

| | 2017 | 2016 |
|-------------------------------------|-------------|-----------------|
| Balance on 1 st January | - | 38,245 |
| Add: Expenses 2017/2016 | - | 10,552 |
| Extract: Received subsidy 2017/2016 | - | <u>- 48,797</u> |
| Balance at 31 December | - | - |

2.5.2.5 Laerdal

| | | |
|-------------------------------------|-----------------|-----------------|
| Balance on 1 st January | 53,215 | -207,145 |
| Add Expenses 2017/2016 | 236,483 | 546,240 |
| Extract received: Subsidy 2017/2016 | <u>-239,977</u> | <u>-285,881</u> |
| Balance at 31 December | 49,720 | 53,215 |

Laerdal Global Health sponsors a project to train 10 000 midwives and other health care providers in Helping Mothers Survive Bleeding after Birth (HMS-BAB) and Helping Babies Breathe (HBB). The project started in July 2014, is extended to the end of 2016, but is still supported in 2017. The support in Malawi and Zambia will continue in 2018.

2.5.2.6 Congress 2017 Toronto (tax rebate)

Due to the legislation in Canada the local Professional Conference Organiser (PCO), MCI, is not allowed to reclaim the GST/HST paid to suppliers. The International Confederation of Midwives has to reclaim this tax directly from the Tax Authority in Canada. The necessary forms and supporting documents have been submitted.

2.5.3 Work in Progress

| | January 1, 2017 | Received 2017 | Expenses 2017 | December 31, 2017 |
|--------------------------------------|--------------------|------------------|------------------|----------------------|
| Activated cost for work relating to: | | | | |
| Congress 2017 Toronto | 102,621 | 102,621 | - | - |
| Congress 2020 Bali | 312,183 | - | 148,774 | 460,957 |
| Congress 2023 | 4,305 | - | 9,157 | 13,462 |
| Total work in progress | 419,109 | 102,621 | 157,931 | 474,419 |

The outstanding amounts represent the expenses related to future congresses that ICM has pre-financed. The amounts will be settled with the PCOs when sufficient funds are available.

2.5.4 Cash at bank and in hand

| | December 31, 2017 | December 31, 2016 |
|-------------------|----------------------|----------------------|
| Cash in hand | 3,629 | 4,667 |
| Cash at bank | <u>997,895</u> | <u>1,849,167</u> |
| Total cash | 1,001,524 | 1,853,834 |

Cash is at free disposal of ICM.

2.5.5 Unrestricted Reserves

| | December 31, 2017 | December 31, 2016 |
|---|----------------------|----------------------|
| <u>General reserves</u> | | |
| Balance at January 1 | 501,491 | 483,420 |
| Transfer to/from restricted reserves | - | - |
| Add/deduct as a result of the Confederation | <u>-46,424</u> | <u>18,071</u> |
| Balance as of December 31 | 455,068 | 501,491 |

Earmarked reserves

| | Balance as per January 1, 2017 | Funds received | Deferred Congress Income | Fund related costs | Transfer general reserves | Balance per December 31, 2017 |
|--------------------------------------|-----------------------------------|-------------------|--------------------------------|--------------------------|---------------------------------|-------------------------------------|
| Safe Motherhood and Development Fund | 277,336 | 4,756 | - | 70,973 | - | 211,119 |
| Congress Interpretation Fund | 4,610 | - | - | - | - | 4,610 |
| Membership Fee Assistance Fund | 9,132 | - | - | - | - | 9,132 |
| Congress Fund | 158,288 | 506,117 | - | 458,890 | - | 205,515 |
| | <u>449,366</u> | <u>510,873</u> | <u>-</u> | <u>529,863</u> | <u>-</u> | <u>430,376</u> |

The "Safe Motherhood and Development Fund" supports individual midwives or Midwives Associations in resource-poor countries with high maternal mortality and morbidity rates.

The Congress Interpretation Fund was established to provide interpretation services during a Triennial Congress in languages other than French and Spanish (the official ICM languages).

The Membership Fee Assistance Fund exists primarily to support ICM Member Associations (or Midwives Associations applying for membership of ICM) that, due to (demonstrable) financial reasons, are unable to pay all or part of the annual ICM membership fee.

The Congress Fund is used to cover expenses made by or on behalf of ICM in the preparation of Triennial Congresses.

2.5.6 Restricted Funds/Reserves

| | Balance as per January 1, 2017 | Funds received | Deferred Congress Income | Fund related costs | Transfer general reserves | Balance per December 31, 2017 |
|---|-----------------------------------|-------------------|--------------------------------|--------------------------|---------------------------------|-------------------------------------|
| <u>Funds</u> | | | | | | |
| Marie Goubran Memorial Fund | 7,477 | - | - | 7,412 | - | 65 |
| Dorothea Lang Donation Fund | 35,527 | - | - | 11,996 | - | 23,531 |
| Swiss Midwives Association Donation Fund | 279 | - | - | - | - | 279 |
| Total restricted funds | <u>43,283</u> | - | - | <u>19,408</u> | - | <u>23,875</u> |

The Marie Goubran Memorial Fund was established to recognize midwives in countries with special needs and limited funding opportunities, who demonstrate similar leadership and commitment, by rewarding them for their outstanding achievement with the Marie Goubran Award. In 2016 Johnson & Johnson provided funds for an award in the years 2016, 2017 and 2018.

Dorothea Lang, a retired midwife in the United States of America, has provided funds to sponsor midwives to attend future Congresses in Toronto and Bali.

The Swiss Midwives Association Donation Fund was established as a contribution to the translation of Congress/Council documents and other ICM materials into French.

2.5.7 Liabilities

| | December 31, 2017 | December 31, 2016 |
|----------------------------------|----------------------|----------------------|
| Consultants | 77,040 | 52,207 |
| Congress Organiser Toronto | 336,495 | - |
| Travel cost | - | 10,422 |
| Other suppliers | <u>3,943</u> | <u>8,274</u> |
| Total creditors | 417,478 | 70,903 |
| Financial Costs (audits/support) | 15,000 | 16,820 |
| Board/EC cost | - | 30,700 |
| Consultants/ workshop cost | 12,966 | 21,024 |
| Other invoice to receive | <u>352</u> | <u>1,425</u> |
| Total accruals | 28,318 | 69,969 |
| Pre-received | 41,929 | 47,877 |
| Other payables | <u>4,465</u> | <u>21,084</u> |
| Tax | 46,394 | 68,961 |
| | <u>34,312</u> | <u>58,295</u> |
| Total liabilities | 526,502 | 268,128 |

2.5.8 Grants/Subsidies

2.5.8.1 MacArthur Foundation

| | 2017 | 2016 |
|------------------------------------|-----------------|----------------|
| Balance on 1 st January | 236,094 | - |
| Add: Subsidy 2017 | - | 236,094 |
| Extract: Expenses 2017 | <u>-209,768</u> | <u>-</u> |
| Balance at 31 December | 26,326 | 236,094 |

The MacArthur Foundation provided funding for ICM to support a limited number of Mexican midwives to participate in the ICM Congress 2017 in Toronto. A no-cost extension was approved at the end of 2017 for the remaining grant to be utilised in 2018.

2.5.8.2 Bill and Melinda Gates Foundation

| | 2017 | 2016 |
|------------------------------------|-----------------|-----------------|
| Balance on 1 st January | 418,208 | 536,676 |
| Add: Subsidy 2017/2016 | 480 | 428,524 |
| Extract: Expenses 2017/2016 | <u>-398,019</u> | <u>-546,993</u> |
| Balance at 31 December | 20,669 | 418,208 |

The Bill and Melinda Gates Foundation (BMGF) agreed in October 2015 to provide funding for the implementation of the Midwifery Service Framework (in 3-4 countries), review of the essential competences and development of an educational accreditation system. The duration of the program is 2 years starting in October 2015. There is a no-cost extension to finish the project by March 2018.

2.5.8.3 Sanofi Espoir Corporate Foundation

| | 2017 | 2016 |
|------------------------------------|-----------------|-----------------|
| Balance on 1 st January | 562,336 | 22,016 |
| Add: Subsidy 2017/2016 | 200,000 | 798,560 |
| Extract: Expenses 2017/2016 | <u>-427,439</u> | <u>-258,240</u> |
| Balance at 31 December | 334,897 | 562,336 |

The Sanofi Espoir Corporate Foundation agreed in July 2016 to provide funding to strengthen Midwifery education in French-speaking African countries with Madagascar, Comoros and Ivory Coast as pilots for the first two years. The pilot phase will be finished in September 2018.

2.5.8.4 Johnson & Johnson

| | 2017 | 2016 |
|------------------------------------|-----------------|-----------------|
| Balance on 1 st January | 76,380 | - |
| Add: Subsidy 2017/2016 | 260,776 | 317,733 |
| Extract: Expenses 2017/2016 | <u>-208,907</u> | <u>-241,353</u> |
| Balance at 31 December | 128,248 | 76,380 |

The Young Midwifery Leader (YML) programme, sponsored by Johnson & Johnson, aims to establish a culture of leadership within the midwifery profession, at member association, country and regional levels by identifying prospective young leaders and facilitating them to develop leadership skills, engage in national policy dialogues and influence change. The program started in February 2016 and was due to end in July 2017. A no-cost extension was approved to June 2018.

Johnson & Johnson provided funding for the ICM education and research awards in each year of 2016, 2017 and 2018. In 2017 Johnson & Johnson also provided funding for the YML participants to join the Congress in 2017 and to strengthen the capacity of ICM during Congress.

2.6. Contingent liabilities

2.6.1 Annual financial obligations

The rent for the ICM office building amounts to € 39.167.- annually. The contract expired on 31 January 2016 and is automatically renewed with one year.

In May 2018 ICM will move to a new location at the Koninginnegracht 60 in The Hague. A 7 year contract is signed and the rental will be € 42,332.- annually..

The lease for the Xerox machine amounts to € 6,336.- annually; the contract expires in March 2019.

2.7. Subsequent events

There are no subsequent events which must be disclosed in the Financial Statements 2017.

2.8. Appropriation of the result

The statement of profit and loss for the year 2017 closes with a negative result of €84,822-. According to the statutes and anticipating the Council decision in June 2018, this result will be appropriated as follows:

| | | |
|---|-----------|---------------|
| Add to Safe Motherhood Fund | € | 4,756 |
| Deduct from Safe Motherhood Fund | -€ | 70,973 |
| Deduct from Dorothea Lang Donation Fund | -€ | 11,996 |
| Deduct from Marie Goubran Fund | -€ | 7,412 |
| Add to Congress Fund | € | 506,117 |
| Deduct from Congress Fund | -€ | 458,890 |
| Deduct from the general reserve | -€ | <u>46,424</u> |
| Total result | -€ | 84,822 |

2.9. Disclosure notes to statement of income and expenditures

2.9.1 Membership fee income

| | 2017 Budget | 2017 Actual | 2016 Actual |
|-----------------------|----------------|----------------|----------------|
| Income Membership fee | 354,495 | 354,640 | 351,351 |

New Midwives Associations joined ICM in 2017 and as a result income from membership fees increased compared with the results of 2016.

2.9.2 Other income

| | 2017 Budget | 2017 Actual | 2016 Actual |
|---|----------------|----------------|----------------|
| Total income donations and other income | 1,000 | 7,374 | 2,786 |

ICM provided consultancy services to UNFPA for a project in Tanzania.

2.9.3 Income Subsidies

ICM is supported from several funding partners to carry out the activities that are fundamental to helping ICM strengthen the profession of midwifery globally and create a highly skilled workforce of midwives. The supporting partners and their amount of support in 2017 are:

| | 2017 Budget | 2017 Actual | 2016 Actual |
|---|------------------|------------------|------------------|
| UNFPA | 251,434 | 291,980 | 326,426 |
| Laerdal Global Health | 336,105 | 236,483 | 546,240 |
| Bill and Melinda Gates Foundation | 414,816 | 398,019 | 546,993 |
| Sanofi Espoir Corporate Foundation | 348,022 | 427,439 | 258,240 |
| Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) | 90,877 | 99,932 | 99,407 |
| Johnson & Johnson | 124,458 | 208,907 | 233,273 |
| ACNM | - | - | 11,425 |
| EngenderHealth | - | 5,413 | 14,075 |
| MacArthur Foundation | 222,437 | 201,571 | - |
| Well Being Foundation | - | - | 8,931 |
| Other grants and donations | - | 235 | 8,249 |
| Total subsidies | 1,788,149 | 1,869,979 | 2,053,259 |

2.9.4 Financial income

The financial income is a result of interest on the savings account and fluctuations in the exchange rates during 2017.

2.9.5 Allocated to Confederation from projects

This is made up of the expenditure from the projects budgeted as direct costs and includes ICM staff time (hour x tariff) and which are allocated to Confederation.

| | 2017 Budget | 2017 Actual | 2016 Actual |
|-----------------------|------------------------|------------------------|------------------------|
| ICM staff expenditure | - | 12,951 | 40,012 |

2.9.6 Personnel cost

| | 2017 Budget | 2017 Actual | 2016 Actual |
|----------------------------------|------------------------|------------------------|------------------------|
| Salaries expenditure | 664,213 | 695,631 | 592,556 |
| Social charges | 111,892 | 86,149 | 105,148 |
| Consultancy cost | 108,899 | 47,072 | 200,613 |
| Other personnel costs | <u>7,508</u> | <u>36,767</u> | <u>22,223</u> |
| Subtotal costs personnel | 892,512 | 865,619 | 920,540 |
| Allocated to Congress activities | 123,116 | 169,199 | - |
| Total cost personnel | 769,396 | 696,420 | 920,540 |

At ICM headquarters there are 10 persons (10.83 fte) employed on December 31, 2017 as compared to 11 persons (11 fte) in December 2016. Five staff members left in 2017 and were replaced by 3 new members and 1 new staff member was employed in a new position.

A number of positions were not occupied during the year resulting in underspending on the salary budget. The overspending on the consultancy cost is partly due to the understaffing but mostly to the use of consultants for projects.

Due to the Congress activities in 2017 a large part of the staff time and cost is allocated to the Congress cost. The allocation is based on the budgeted time spent by staff and the direct personnel cost.

2.9.7 Board and representation

| | 2017 Budget | 2017 Actual | 2016 Actual |
|--------------------|------------------------|------------------------|------------------------|
| Board costs | 71,980 | 49,235 | 94,391 |
| Representation | <u>62,500</u> | <u>36,263</u> | <u>51,403</u> |
| Total costs | 133,480 | 85,498 | 145,794 |

The cost for the Board meeting in June 2017 in Toronto were included in the Congress budget. Because of this the Board costs for 2017 are lower.

The representation cost are less than budgeted because ICM had less representatives during 2017 and a large number of meetings with stakeholders and (potential) donors took place during Congress.

2.9.8 Other Confederation Cost

| | 2017 Budget | 2017 Actual | 2016 Actual |
|---|------------------|------------------|------------------|
| Total direct project cost | 1,067,871 | 1,129,833 | 1,245,814 |
| Total professional services | 60,000 | 283,592 | 37,968 |
| Total Insurance | 10,137 | 2,190 | 26,093 |
| Total Communications and IT | 31,197 | 26,629 | 37,863 |
| Total General costs | 5,000 | 3,726 | 4,649 |
| Total Printing and photocopying | 23,040 | 19,939 | 17,915 |
| Total Financial costs | 20,000 | 29,508 | 14,898 |
| Total Depreciation | <u>10,000</u> | <u>8,470</u> | <u>9,058</u> |
| Total other Confederation Expenses | 1,227,245 | 1,503,888 | 1,394,257 |

The overall overspending of these cost is mainly caused by the extra cost for projects. The increase on this budget line is due to the fact that a number of these activities/projects were initiated after receiving new grants but also through executing of activities that were delayed in 2016.

2.9.9 Fundraising

| | 2017 Budget | 2017 Actual | 2016 Actual |
|------------------------------------|----------------|-----------------|----------------|
| <i>Safe Motherhood Fund</i> | | | |
| Income | - | 4,756 | 12,014 |
| Expenses | - | <u>-70,973</u> | <u>- 2,662</u> |
| Result Safe Motherhood Fund | - | -66,217 | 9,352 |
| <i>Marie Goubran Fund</i> | | | |
| Income | - | - | 8,080 |
| Expenses | - | <u>-7,412</u> | <u>- 1,045</u> |
| Result Marie Goubran Fund | - | -7,412 | 7,035 |
| <i>Dorothea Lang Fund</i> | | | |
| Income | - | - | 8,953 |
| Expenses | - | <u>-11,996</u> | - |
| Result Dorothea Lang Fund | - | -11,996 | 8,953 |
| Total result Fundraising | - | - 85,625 | 25,340 |

2.9.10 Congress 2017 Toronto

| | 2017 Budget | 2017 Actual | 2016 Actual |
|---|----------------|------------------|----------------|
| Income | | | |
| Refund advances 2014-2016 | - | - | - |
| Registration fees Congress 2017 | - | 2,251,607 | - |
| Exhibition and Sponsoring | - | 1,055,672 | 71,000 |
| Income ICM sponsoring and Capitation fee | 132,635 | 559,851 | - |
| Total income Congress 2017 Toronto | 132,635 | 3,867,130 | 71,000 |
| Expenditures | | | |
| Congress cost Toronto | - | 3,361,012 | - |
| ICM cost for Congress | 132,635 | 458,890 | 163,571 |
| Total expenses Congress Toronto | 132,635 | 3,819,902 | 163,571 |
| Total result Congress 2017 Toronto | - | 47,228 | -92,571 |

The 31st Triennial Congress in Toronto was attended by more than 4,000 participants from all over the world, including student midwives. Although the large number of attendees (partially sponsored by donors) increased the income, it also increased costs. The final result of the Triennial is less than expected.

2.9.10-1 Details income and expenditures Congress in Toronto

| | | |
|--|-----------|---------------------|
| <u>Cost Congress budget Toronto</u> | | Actuals 2017 |
| 1. Venue and technical equipment | € | 712,748 |
| 2. Communication cost (printing, posters, etc.) | € | 126,329 |
| 3. Board-, council-, other meetings | € | 484,416 |
| 4. Food and beverage (including social events) | € | 824,016 |
| 5. Supporting cost meetings (staff, speakers, guests) | € | 314,709 |
| 6. Cost administration (includes capitation fee) | € | 484,907 |
| 7. Congress management | € | 413,888 |
| Subtotal Expenses Congress in Toronto | € | 3,361,013 |
| 8. Total income Congress in Toronto | € | 3,307,279 |
| Gross result Congress Toronto | -€ | 53,734 |
| <u>Cost ICM for Congress Toronto (2014-217)</u> | | |
| 9. Travel and per diem | € | 69,626 |
| 10. Registration | € | 13,484 |
| 11. Accommodation | € | 5,554 |
| 12. Professional services (translators, ICM Congress manager, Consultants, etc.) | € | 201,027 |
| 13. Staff cost ICM | € | 169,199 |
| Subtotal expenses ICM for Congress Toronto | € | 458,890 |
| 14. Income ICM (capitation fee, Tax rebate) | € | 559,852 |
| Gross result ICM | € | 100,962 |
| Net result Congress Toronto | € | 47,228 |

2.10. Other Information

2.10.1 Articles of Association

The Articles of Association do not describe the allocation of profit. Therefore the council approves the profit appropriation.

2.10.2 Independent Auditors Opinion